

# BSE Executive Education and Summer School Fees & Discounts 2023-24

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The terms and conditions outlined in these policies apply only to the **BSE Executive Education** and the **BSE Summer School** that run during the 2023–24 academic year.

# Contents

Click on the topic to jump directly to its related content:

Individuals Registration Company and Institutions Registration



### Individuals Registration

#### Fees and discounts

- 1. BSE courses have two **types of fees**:
  - Regular Fee
  - Reduced Fee: PhD students, Master's students, BSE Alumni (BSE Master's graduates, and IDEA and GPEFM doctorate graduates), and those in a situation of unemployment.
- 2. BSE courses offer the following **types of discounts** for individuals
  - Time-bound (based on the date the booking is confirmed): Early Bird
  - Relation-bound (based on the relationship with BSE): BSE Students, Recurring Participants, Recommenders
  - Volume-bound: Multiple Course Selection (Summer School)
- 3. Discounts are cumulative between the three types, but not within the same type.
- 4. BSE will calculate the total discount based on the type of fee requested by the applicant (subject to validation by the admissions office).
- 5. The following discount conditions are available at BSE:



Discount type	Conditions
EARLY BIRD	10% applicable when confirmation payment is arranged on or before the announced Early Bird date.
BSE STUDENTS	20% discount applicable to applicants enrolled in a BSE Master's Program during the 2023-24 academic year.
RECOMMENDERS	50% discount is given to BSE current students and Alumni who have recommended an applicant to study a Master's program, who is accepted and has confirmed attendance in the program. Please refer to the terms and conditions of this offer or contact alumni@bse.eu for more information.
RECURRING PARTICIPANTS	10% discount for those applicants who participated in previous BSE executive education or summer school courses.
MULTIPLE COURSE SELECTION	15% applicable when taking 2 Summer School courses. 25% applicable when taking 3 Summer School courses or more.

Please contact professional.courses@bse.eu if you have doubts about your eligibility for these discounts, to request a personalized quotation, or if you need any help with your application process.



# Company and Institutions Registration

#### Fees and discounts

- 1. BSE executive and summer courses have two **types of fees**:
  - Regular Fee for all Companies and Institutions
  - Reduced Fee for Competition Authorities registering participants in executive courses in all knowledge areas.
    - For summer school the reduction will be available only for courses related to the economics of competition.
- 2. BSE offers the following **types of discounts** for companies and institutions:
  - Time-bound (based on the date the booking is confirmed): Early Bird
  - Relation-bound (based on the relationship with BSE): Partners
  - Volume-bound (based on how many bookings the company confirms within the same academic year): Personalized discount
- 3. The following discount conditions are available at BSE:



Discount type	Conditions
EARLY BIRD	10% applicable when confirmation payment is arranged on or before the announced Early Bird date.
PARTNERS	20% discount for Gold Partner Institutions and Sponsors.
	Gold Partners are those companies and institutions that have recruited BSE Master's graduates during the past two academic years and/or have sent a significant number of participants to our Lifelong learning courses.
	10% discount for Silver Partner Institutions.
	Silver Partners are those companies and institutions that have recruited BSE Master's graduates in recent years and currently maintain a strong collaboration with BSE Career Services and/or have sent some participants to our Lifelong learning courses.
PERSONALIZED DISCOUNT	A particular percentage is applicable when a university, company, or other institution is paying for the participation of at least 5 people within the same academic year.
	The discount increases as the number of participants registered increases and therefore a new level of discount can be unlocked with every new registration.

Please contact institutional.relations@bse.eu if you have doubts about whether your institution meets the criteria for being considered a Partner Institution (check bse.eu/about/partners for a list of our current partner institutions), if you wish to know more about the personalized discounts your company can benefit from, or if you need any help with the registration process.

